# UNITED METHODIST FOUNDATION OF MICHIGAN AND SUBSIDIARY

# CONSOLIDATED FINANCIAL STATEMENTS AND CONSOLIDATING INFORMATION

For the Years Ended December 31, 2017, 2016, and 2015



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# SEBER TANS, PLC CONSULTANTS & CERTIFIED PUBLIC ACCOUNTANTS

#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors United Methodist Foundation of Michigan and Subsidiary Grand Rapids, Michigan

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of the United Methodist Foundation of Michigan and Subsidiary (a nonprofit organization), which comprise the consolidated statement of financial position as of December 31, 2017 and 2016, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the United Methodist Foundation of Michigan and Subsidiary as of December 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Prior Period Financial Statements**

The consolidated financial statements of United Methodist Foundation of Michigan and Subsidiary as of December 31, 2015, were audited by other auditors whose report dated April 15, 2016, expressed an unmodified opinion on those statements.

#### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information contained on page 17-20 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole. The 2015 supplementary information on page 17 was subjected to the auditing procedures applied in the 2015 audit of the basic financial statements by other auditors, whose report on such information stated that it was fairly stated in all material respects in relation to the 2015 consolidated financial statements as a whole.

Seber Tans, PLC

Seber Tans, PLC Kalamazoo, Michigan March 31, 2018

### United Methodist Foundation of Michigan and Subsidiary Consolidated Statements of Financial Position For the Years Ended December 30, 2017, 2016 and 2015

	2017		2016		 2015
ASSETS					
Cash and cash equivalents Investments Accrued income Other assets Property and equipment, net Notes receivable	\$	5,591,982 98,422,708 246,526 2,179 23,780 74,210	\$	8,411,382 85,386,374 202,262 8,558 10,020 81,795	\$ 7,870,499 78,158,108 211,441 4,041 12,088 -
Total Assets	\$	104,361,385	\$	94,100,391	\$ 86,256,177
LIABILITIES AND NET ASSETS					
Liabilities:					
Accounts payable	\$	54,446	\$	104,321	\$ 10,819
Notes payable Funds held for other parties		74,210		82,596	-
UMF collective investment funds		60,694,347		54,406,715	49,055,559
Pooled trust funds		9,253,571		8,658,351	8,524,995
Other managed funds		31,782,342		28,580,162	26,514,704
Total Liabilities		101,858,916		91,832,145	 84,106,077
Net Assets:					
Unrestricted and undesignated		649,636		629,872	633,728
Board designated for endowments		1,852,833		1,638,374	 1,516,372
Total Net Assets		2,502,469		2,268,246	 2,150,100
Total Liabilities and Net Assets	\$	104,361,385	\$	94,100,391	\$ 86,256,177

# United Methodist Foundation of Michigan and Subsidiary Consolidated Statements of Activities For the Years Ended December 30, 2017, 2016 and 2015

		2017		2016		2015
Owners and Devenue						
Support and Revenue	<u></u>	114 005	¢	62.206	¢	46 109
Contributions Fund administrative fees	\$	114,225	\$	62,396	\$	46,108
		658,621		623,544		616,332
Other income		19,269		10,879		4,052
Total		792,115		696,819		666,492
Dividends and interest Less dividends and interest allocated to funds		2,537,523		2,181,234		2,066,325
held for other parties		(2,476,315)		(2,135,843)		(2,017,574)
Net Dividends and Interest		61,208		45,391		48,751
Net Dividends and interest		01,200		40,001		+0,701
Realized and unrealized gain on investments Less realized and unrealized gain on		11,768,780		5,770,355		1,957,515
investments		(11,495,952)		(5,685,296)		(2,018,381)
Net Realized and Unrealized Gain (Loss) on						
Investments		272,828		85,059		(60,866)
Net Support and Revenue		1,126,151		827,269		654,377
Expenses						
Investment management fees and other						
expenses		842,625		787,218		835,459
Less investment management fees and other						
expenses on funds held for other parties		(689,903)		(757,245)		(782,832)
Total Investment Management Fees		152,722		29,973		52,627
Other Expenses						
Salaries and benefits		466,618		401,239		382,185
Professional fees		68,456		64,490		57,401
Office expenses		60,653		72,238		39,979
Housing and utility allowances		55,000		55,000		55,000
Travel		51,543		45,758		44,377
Professional development		10,791		12,158		8,397
Telephone		8,227		10,115		8,732
National association expense		6,504		6,158		4,800
Promotion		5,529		4,810		4,000 5,423
Depreciation		4,080		5,617		3,618
Board meetings		957		865		646
Resource materials		848		702		1,744
Total Other Expenses		739,206		679,150		612,302
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Total Expenses		891,928		709,123		664,929
Change in Net Assets		234,223		118,146		(10,552)
Net Assets at Beginning of Year		2,268,246		2,150,100		2,160,652
Net Assets at End of Year	\$	2,502,469	\$	2,268,246	\$	2,150,100

See accompanying notes to financial statements.

# United Methodist Foundation of Michigan and Subsidiary Consolidated Statements of Cash Flows For the Years Ended December 30, 2017, 2016 and 2015

	2017	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in Net Assets	\$ 234,224	\$ 118,146	\$ (10,552)
Adjustments to reconcile change in net assets to net			
cash provided by operating activities:			
Depreciation	4,080	5,617	3,618
Unrealized (gain) loss on investments	(272,828)	(85,059)	60,866
Change in:			
Other Assets	6,379	8,353	(4,997)
Accounts payable	(45,167)	88,794	(4,760)
Net Cash Provided by Operating Activities	(73,312)	135,851	44,175
CASH FLOWS FROM INVESTING ACTIVITIES			
Net changes in managed funds:			
UMF collective investment funds	(1,184,429)	823,430	(259,113)
Pooled trust funds	358,743	167,905	(422,023)
Other managed trust funds	(1,915,397)	(541,827)	(1,683,880)
Net change in funds functioning as endowments	13,637	(41,729)	(29,241)
Payments for property and equipment	(17,841)	(3,549)	(7,677)
Increase in note receivable	-	(85,000)	-
Payments received on note receivable	7,585	2,404	-
Net Cash Provided (Used) by Investing Activities	(2,737,702)	321,634	(2,401,934)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from note payable	-	85,000	-
Payments on note payable	(8,386)	(1,602)	-
Net Cash Provided From Financing Activities	(8,386)	83,398	
Change in Cash	(2,819,400)	540,883	(2,357,759)
Cash at Beginning of Year	8,411,382	7,870,499	10,228,258
Cash at End of Year	\$ 5,591,982	\$ 8,411,382	\$ 7,870,499

See accompanying notes to financial statements.

#### **NOTE A – Summary of Significant Accounting Policies**

#### Organization Purpose

The United Methodist Foundation of Michigan (the Foundation) is a non-profit corporation organized and existing under the laws of the State of Michigan. The Foundation is identified through its common religious faith with the United Methodist Church. The United Methodist Church is a Protestant denomination which was organized in 1968 through the union of the Methodist Church and the Evangelical United Brethren Church and is composed of approximately 38,500 organized churches throughout the United States and 4,000 outside the United States with approximately 9,000,000 members.

The Foundation's mission is to strengthen and enhance the ministry of the United Methodist Churches in Michigan. The Foundation's Articles of Incorporation provide the purposes of the Foundation and shall include:

To provide resources to United Methodists and United Methodist Churches within the Detroit and West Michigan Annual Conferences regarding charitable giving and estate planning principles;

To encourage stewardship of accumulated resources through promotional and educational opportunities, in cooperation with other conference units charged with stewardships concerns and;

To receive and administer gifts, trusts, devises, and conveyances, and the income therefrom, of real and personal property for United Methodist purposes.

The Foundation fulfills its mission by performing, among others, the following activities:

Act as trustee and administrator of gifts to churches, institutions, or causes of the United Methodist Church.

Solicit gifts for these institutions or causes in Michigan.

Develop educational and promotional resources for use within Michigan.

Receive bequests, gifts, and conveyances, the income of which is devoted to specific or general United Methodist purposes.

Provide consulting and resources for local congregations in securing their resources.

Offer United Methodists and other Michigan-based charitable organizations an opportunity for professional investment and fund management.

#### Tax Exempt Status

The Foundation is exempt from federal income taxes under Section 501 (c) 3 of the Internal Revenue Code and from state income taxes. Contributions to the Foundation are deductible as charitable contributions for federal income tax purposes. In addition, the Foundation has been determined not to be a private foundation within the meaning of Section 509 (a) of the Code.

#### **NOTE A – Summary of Significant Accounting Policies (Continued)**

#### Basis of Consolidation

The consolidated financial statements include the accounts of the Foundation and its subsidiary, UMF Collective Investment Funds of Michigan, LLC (UMF Funds). All material intercompany accounts and transactions have been eliminated in consolidation.

UMF Funds was formed on May 26, 2011, as a nonprofit limited liability company organized and existing under the laws of the State of Delaware. UMF Funds was organized and operates to further the purposes of the Foundation by providing one or more investment funds or portfolios maintained for the collective investment of eligible participants. The Foundation is the sole member of the UMF Funds.

#### Basis of Presentation

The financial statements of the Foundation have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The net assets, revenues, expenses, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Foundation is required to report information regarding its financial position and activities in the following three classes of net assets:

**Unrestricted net assets** generally result from revenues derived from providing services, receiving unrestricted contributions, unrealized and realized gains and losses on investments, less the expenses incurred in providing services, raising contributions, and performing administrative functions. Unrestricted net assets are not subject to donor-imposed restrictions and may be designated for specific purposes by action of the Foundation's Board of Directors (Board).

**Temporarily restricted net assets** generally result from contributions and other inflows of assets, which are held for specific purposes stipulated by the donor. Temporarily restricted net assets are released by the passage of time or by actions of the Foundation, pursuant to the donor's stipulations. The foundation currently has no temporarily restricted net assets.

**Permanently restricted net assets** generally result from contributions and other inflows of assets where use is limited by donor-imposed stipulations that neither expire by the passage of time nor can be fulfilled or otherwise removed by the Foundation. The Foundation currently has no permanently restricted net assets.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers all checking and money market accounts to be cash equivalents.

#### *NOTE A* – Summary of Significant Accounting Policies (Continued)

#### Financial Instruments

The Foundation's financial instruments consist of cash balances, certificates of deposit, Mission and Church Extension investment accounts, marketable securities, fixed income securities, accounts receivable and accounts payable. The Foundation's estimates of fair value approximate their carrying amounts as of December 31, 2017, 2016, and 2015.

#### Investments and Investment Allocation

Investments are stated at fair value based on quoted market prices. Investment income or loss attributable to funds held by others has been allocated to these assets. Certain investments and the related income can be specifically identified. All other investments allocate investment income in relation to their pro-rata interest. Investment income or loss (including realized and unrealized gains and losses on investments, interest and dividends) on Foundation assets is included in the increase or decrease in unrestricted net assets.

#### Property and Equipment

The Foundation follows the practice of capitalizing, at cost, all expenditures for property and equipment in excess of \$500. Assets are depreciated over their estimated useful lives on a straight-line basis.

#### Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expired in the fiscal year in which the contribution was received. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Contributed Services

Donated services are recognized as contributions if services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation. During the years ended December 31, 2017, 2016, and 2015, no contributed services meet the criteria for recognition.

#### **NOTE A – Summary of Significant Accounting Policies (Continued)**

#### Funds Held For Investment

#### UMF Collective Investment Funds

The Foundation serves as the administrator of The Stock Fund, The Bond Fund, The Balanced Fund (the "Funds") and the Collective Money Market Investment Account (the "MMIA"), which are successors to the UMF Stock Fund, UMF Bond Fund and the Money Market Investment Account administered by the Foundation prior to the formation of UMF Funds. The Funds and the MMIA are available exclusively for the collective investment and reinvestment by United Methodist churches and congregations and other charitable organizations located in Michigan. The Foundation may participate by investing its own eligible assets in the Funds and the MMIA. These assets include endowment funds and funds functioning as endowments. Each participant in the Funds and the MMIA must, at all times, be exempt from federal income taxation under Section 501 (c)(3) or other applicable sections of the Internal Revenue Code. Individuals may not open a participant account or otherwise contribute funds to the Funds and the MMIA. All financial benefits of the Funds and the MMIA will be distributed exclusively to its eligible participants to be used solely for their tax-exempt purposes and participants must represent the funds will be so used.

#### Pooled Trust Fund

The Foundation serves as administrator of the Pooled Trust Fund, which is available for exclusive investment by the Foundation of assets it receives from contributions through charitable remainder trusts, other charitable trusts, funds operating as charitable trusts, or gift annuity contracts.

#### Other Managed Trust Funds

The Foundation serves as administrator of the Other Managed Trust Funds, which, from time to time, receives contributions and bequests from charitable donors who have directed or requested the Foundation use the donated funds for a specific purpose or to make payments to specific individuals or groups. The Foundation makes every effort to comply with such requests and generally treats each such contribution as if it were a charitable trust for which the Foundation acts as trustee.

#### **NOTE B – Financial Instruments and Fair Value Measurements**

As described in Note A, the Foundation's estimates of the fair value of financial assets and liabilities approximate carrying value. Financial accounting standards establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets or liabilities in inactive markets;
  - inputs other than quoted prices that are observable for the asset or liability;
  - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

#### Cash and cash equivalents:

The Foundation considers the carrying values of these financial instruments to approximate fair value because of the short period of time between origination of the instruments and their expected realization.

#### Investments:

The Foundation's investment accounts include Level 1 and Level 2 securities. The Foundation's Level 1 securities consist of equity investments and equity mutual funds. The Foundation's Level 2 securities consist of certificates of deposits, Mission and Church Extension Trust Fund investment accounts, fixed income investments and fixed income mutual funds. The Foundation has no Level 3 investments.

#### **NOTE B – Financial Instruments and Fair Value Measurements (Continued)**

The following table summarizes the valuation of the Foundation's financial instruments by the aforementioned valuation categories at December 31, 2017:

	Total	Quoted Prices in Active Markets (Level 1)	Prices with Other Observable Inputs (Level 2)	Prices with Unobservable Inputs (Level 3)
UMF COLLECTIVE INVESTMENT FUNDS				
Stock Fund				
Common & Preferred Stocks	\$ 38,427,708	\$38,427,708	\$-	\$-
Total UMF Stock Fund	38,427,708	38,427,708	-	-
Bond Fund		i		
Certificates of Deposit	1,425,916	-	1,425,916	-
United States Treasury and				-
Government Agency Securities	1,504,040	-	1,504,040	-
Corporate Bonds	16,602,728	-	16,602,728	-
Common & Preferred Stocks	1,839,886	1,839,886	-	-
Total UMF Bond Fund	21,372,570	1,839,886	19,532,684	-
POOLED TRUST FUND				
MCE-Investment accounts	892,377	-	892,377	-
United States Treasury and				-
Government Agency Securities	248,815	-	248,815	-
Corporate Bonds	793,437	-	793,437	-
Common & Preferred Stocks	6,335,514	6,335,514		
Total Pooled Trust Funds	8,270,143	6,335,514	1,934,629	-
OTHER MANAGED TRUST FUNDS				
Certificates of Deposit	104,790	-	104,790	-
United States Treasury and				
Government Agency Securities	4,119,092	-	4,119,092	-
Corporate Bonds	3,749,310	-	3,749,310	-
Common & Preferred Stocks	22,379,095	22,379,095	-	
Total Other Managed Trust Funds	30,352,287	22,379,095	7,973,192	-
Totals	\$98,422,708	\$68,982,203	\$29,440,505	<u>\$ -</u>

#### **NOTE B – Financial Instruments and Fair Value Measurements (Continued)**

The following table summarizes the valuation of the Foundation's financial instruments by the aforementioned valuation categories at December 31, 2016:

	Total	Quoted Prices in Active Markets (Level 1)	Prices with Other Observable Inputs (Level 2)	Prices with Other Observable Inputs (Level 3)
UMF COLLECTIVE INVESTMENT FUNDS				
Stock Fund				
Common & Preferred Stocks	\$34,146,721	\$34,146,721	\$ -	\$ -
Total UMF Stock Fund	34,146,721	34,146,721		-
Bond Fund				
Certificates of Deposit	535,785	-	535,785	-
United States Treasury and				
Government Agency Securities	1,560,210	-	1,560,210	-
Corporate Bonds	14,435,558	-	14,435,558	-
Common & Preferred Stocks	1,408,088	1,408,088	-	-
Total UMF Bond Fund	17,939,641	1,408,088	16,531,553	
POOLED TRUST FUND				
MCE-Investment accounts	880,054	-	880,054	_
United States Treasury and	,		,	
Government Agency Securities	269,592	-	269,592	_
Corporate Bonds	897,107	-	897,107	_
Common & Preferred Stocks	5,989,859	5,989,859	-	_
Total Pooled Trust Funds	8,036,612	5,989,859	2,046,753	-
OTHER MANAGED TRUST FUNDS United States Treasury and				
Government Agency Securities	2,100,500	-	2,100,500	_
Corporate Bonds	1,787,907	-	1,787,907	_
Common & Preferred Stocks	21,374,993	21,374,993	-	_
Total Other Managed Trust Funds	25,263,400	21,374,993	3,888,407	
Totals	\$ 85,386,374	\$62,919,661	\$22,466,713	<u>\$</u> -

#### **NOTE B – Financial Instruments and Fair Value Measurements (Continued)**

The following table summarizes the valuation of the Foundation's financial instruments by the aforementioned valuation categories at December 31, 2015:

	Total	Quoted Prices in Active Markets (Level 1)	Prices with Other Observable Inputs (Level 2)	Prices with Other Observable Inputs (Level 3)
UMF COLLECTIVE INVESTMENT FUNDS				
Stock Fund				
Common & Preferred Stocks	\$29,760,060	\$29,760,060	\$-	\$ -
Total UMF Stock Fund	29,760,060	29,760,060	-	-
Bond Fund				
Certificates of Deposit	520,271	-	520,271	-
United States Treasury and				
Government Agency Securities	1,781,098	-	1,781,098	-
Corporate Bonds	13,734,606	-	13,734,606	-
Common & Preferred Stocks	1,632,470	1,632,470		
Total UMF Bond Fund	17,668,445	1,632,470	16,035,975	-
POOLED TRUST FUND				
MCE-Investment accounts	880,054	-	880,054	_
United States Treasury and	,		,	
Government Agency Securities	283,821	-	283,821	_
Corporate Bonds	859,260	-	859,260	-
Common & Preferred Stocks	6,056,900	6,056,900	-	_
Total Pooled Trust Funds	8,080,035	6,056,900	2,023,135	-
OTHER MANAGED TRUST FUNDS United States Treasury and				
Government Agency Securities	2,378,147	-	2,378,147	-
Corporate Bonds	1,788,984	-	1,788,984	-
Common & Preferred Stocks	18,482,437	18,482,437	-	-
Total Other Managed Trust Funds	22,649,568	18,482,437	4,167,131	
Totals	\$ 78,158,108	\$55,931,867	\$22,226,241	\$ -

#### *NOTE C* – Endowment Funds

The Financial Accounting Standards Board (FASB) has issued FASB Staff Position (FSP) FAS 117-1, *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds.* FSP FAS 117-1 provides guidance on the net asset classification of donorrestricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). FSP FAS 117-1 also improves disclosures about an organization's endowment funds (both donor-restricted endowment funds and board designated endowment funds) whether or not the organization is subject to UPMIFA. The Foundation has applied FSP FAS 117-1 to their endowment funds.

Gifts and operating gains and losses have been placed in Board designated endowment. The Board intends to permanently invest the funds. Except for small grants made from these funds, the income earned from these funds is applied to operating expenses of the Foundation. At December 31, 2017, 2016 and 2015, these funds were invested in the UMF Collective Investment Funds.

Grants from income may be made for specific purposes as voted by the Board. The balances of Board designated endowments at December 31 were as follows:

	2017	2016	2015
Endowment Fund	\$1,111,945	\$ 998,319	\$ 987,780
Reserve Fund	570,428	479,966	378,097
Stewardship Fund	35,373	32,140	30,244
Trella Rough Trust for Small Church			
Development	135,087	127,949	120,251
Total	\$1,852,833	\$1,638,374	\$1,516,372

#### **NOTE C – Endowment Funds (continued)**

Changes in Board designated endowments for the years ending December 31 are as follows:

	 2017	 2016	 2015
Endowment net assets, beginning of year	\$ 1,638,374	\$ 1,516,372	\$ 1,522,772
Investment income	49,052	36,047	38,275
Net appreciation(realized and unrealized)	 218,588	 68,061	 (47,850)
Total investment return	267,640	104,108	(9,575)
Contributions Appropriation of endowment	42,625	102,256	113,338
assets for expenditure	 (95,806)	 (84,362)	 (110,163)
Endowment net assets, end of year	\$ 1,852,833	\$ 1,638,374	\$ 1,516,372

#### **NOTE D – Property and Equipment**

As of December 31, fixed assets consisted of the following:

	2017		2016		2015
Office Equipment	\$	93,785	\$	75,945	\$ 72,396
Less: Accumulated depreciation		70,005		65,925	 60,308
Property and Equipment, net	\$	23,780	\$	10,020	\$ 12,088

#### **NOTE E – Facilities**

The Foundation leased space and furniture and equipment from the West Michigan Conference of the United Methodist Church through October 31, 2017. Effective November 1, 2017, the Foundation began leasing a space under a 62-month non-cancellable lease agreement. The lease requires monthly payments of \$1,950 through December 31, 2018, increasing by 2% annually thereafter. The Foundation leases additional office space in Brighton, Michigan, under a month-to-month agreement. Rent expense under these agreements totaled \$10,980, \$7,080, and \$7,083 for the years ended December 31, 2017, 2016 and 2015, respectively.

#### **NOTE E – Facilities (continued)**

Future minimum lease payments required under the lease agreements for the years ending December 31 are as follows:

2018	\$ 23,400
2019	23,868
2020	24,345
2021	24,832
2022	25,329
	\$ 121,774

#### *NOTE F* – Investment Concentration and Credit Risk

The Foundation's investment policy requires the investment portfolio to be widely diversified. Except for a large holding of United States Treasury securities, no more than 2.0% of the portfolio is represented by the securities of any one issuer. Except for the investment accounts of the Mission and Church Extension Trust Fund, which are held only by the Pooled Trust Fund, all corporate bonds and other debt securities held are of investment grade. There are no bond maturities extending beyond 2044 or bonds whose market values are materially in excess of maturity value.

The common stock portfolio, while diversified, is subject to general risks of a market decline. The decline could be caused by changing prospects for the economy as a whole, or particular companies, changing investor psychology, higher interest rates or other developments.

The portfolio of investments consisted of the following percentage holdings at December 31:

	2017	2016	2015
Cash and cash equivalents	5.36%	8.94%	9.12%
Certificates of Deposit	1.47%	0.57%	0.60%
MCE-Investment accounts	0.86%	0.94%	1.02%
United States Treasury and Government	5.63%	4.18%	5.15%
Agency Securities			
Corporate bonds	20.26%	18.19%	18.99%
Common & Preferred Stock	66.10%	66.86%	64.84%
Other Assets	0.32%	0.32%	0.28%
	100.00%	100.00%	100.00%

#### **NOTE G – Church Note Receivable/ Payable**

The Foundation entered into a promissory note agreement with an anonymous source on behalf of St. Paul's church. The promissory note is payable to the anonymous donor in monthly installments of \$801.29, including interest at 2.50%, with any unpaid balance due on September 1, 2026. The Foundation has a note receivable with the church bearing the same payment terms as the promissory note.

#### **NOTE H – Cash Flow Information**

The Organization had the following cash flow from investing activities:

	2017	2016	2015	
Investment Activity:				
Purchases of Investments	\$ 54,033,697	\$ 65,748,013	\$ 64,466,139	
Proceeds from Sale of Investments	\$ 53,622,585	\$ 60,267,767	\$ 59,173,950	
Funds Held for Others:				
Additions and Transfers	\$ 15,439,703	\$ 20,240,287	\$ 8,016,100	
Redemptions and Transfer	\$ (17,701,740)	\$ (17,121,380)	\$ (8,401,052)	

#### **NOTE I – Subsequent Events**

Management has evaluated events subsequent to the date of the statement of financial position through March 31, 2018, the date the financial statements were available to be issued.

# SUPPLEMENTARY INFORMATION

# United Methodist Foundation of Michigan and Subsidiary Schedule of Combining Financial Position December 31, 2017

ASSETS	Pooled Trust Fund			her Managed rust Funds	General Operating	
Cash and cash equivalents Investments Accrued income Other assets Property and equipment, net Notes receivable <b>Total Assets</b>	\$ <b>\$</b>	967,397 8,270,143 16,031 - - - <b>9,253,571</b>	\$ \$	1,381,167 30,352,287 48,888 - - - 3 <b>1,782,342</b>	\$ <b>\$</b>	99,864 2,431,092 - 2,179 23,780 74,210 <b>2,631,125</b>
LIABILITIES AND NET ASSETS						
Liabilities: Accounts payable Notes payable Funds held for other parties UMF Funds Pooled trust funds Other managed funds Total Liabilities	\$	- 9,253,571 - 9,253,571	\$	- - - - - - - - - - - - - - - - - - -	\$	54,446 74,210 - - - 128,656
Net Assets: Unrestricted Funds functioning as endowment Total Net Assets		-				649,636 1,852,833 2,502,469
Total Liabilities and Net Assets	\$	9,253,571	\$	31,782,342	\$	2,631,125

I	MF Collective nvestment Funds of				2017		2016		2015	
M	ichigan LLC	<u> </u>	liminations		Total	Total		Total		
\$	3,143,554	\$	-	\$	5,591,982	\$	8,411,382	\$	7,870,499	
	59,800,278		(2,431,092)		98,422,708		85,386,374		78,158,108	
	181,607		-		246,526		202,262		211,441	
	-		-		2,179		8,558		4,041	
	-		-		23,780		10,020		12,088	
	-		-	_	74,210	-	81,795	_		
\$	63,125,439	\$	(2,431,092)	\$	104,361,385	\$	94,100,391	\$	86,256,177	
\$	-	\$	-	\$	54,446 74,210	\$	104,321 82,596	\$	10,819	
	63,125,439		(2,431,092)		60,694,347		54,406,715		49,055,559	
			(2,401,002)		9,253,571		8,658,351		8,524,995	
	-		-		31,782,342		28,580,162		26,514,704	
	63,125,439		(2,431,092)		101,858,916		91,832,145		84,106,077	
	-		-		649,636		629,872		633,728	
			-		1,852,833		1,638,374		1,516,372	
	-		-		2,502,469		2,268,246		2,150,100	
		_								

# United Methodist Foundation of Michigan and Subsidiary Schedule of Other Managed Trust Funds December 31, 2017

	MA	FAIR RKET VALUE
Agency funds:		
Board of Pension of the West Michigan		
Conference of the United Methodist Church	\$	16 106 509
Chuich	φ	16,126,528
West Michigan Conference Trustees		
Investment Fund		936,556
Developer Comp		E 442 420
Bayshore Camp		5,443,438
Detroit Annual Conference		
Church Endowment		2,386,986
Camp Endowment		301,353
WMRP Endowment		791,076
Combined Fund		741,452
Grand Rapids First United Methodist Church		
GR First Stock		2,989,768
GR First Bond		1,387,602
		,,
University United Methodist Church		142,346
Trust funds:		
Bellevue United Methodist Church -		
Madison Fund		52,312
Dale & Mary Holmes Trust		482,925
TOTAL OTHER MANAGED TRUST FUNDS	\$	31,782,342

See Independent Auditors' Report.

# United Methodist Foundation of Michigan and Subsidiary Schedule of Funds Held for Investment - Financial Position December 31, 2017

	A	MORTIZED COST	E	ESTIMATED FAIR VALUE	GROSS UNREALIZED HOLDING GAINS(LOSSES)		
UMF COLLECTIVE INVESTMENT FUNDS							
Stock Fund	•	4 700 005	•	4 700 005	•		
Cash and cash equivalents	\$	1,722,965	\$	1,722,965	\$	-	
Common & Preferred Stocks		31,460,538		38,427,708		6,967,170	
Total UMF Stock Fund		33,183,503		40,150,673		6,967,170	
Bond Fund		4 044 440		4 044 440			
Cash and cash equivalents		1,011,113		1,011,113		-	
Certificates of Deposit		1,418,587		1,425,916		7,329	
United States Treasury and							
Government Agency Securities		1,513,087		1,504,040		(9,047)	
Corporate Bonds		16,621,979		16,602,728		(19,251)	
Common & Preferred Stocks		1,664,280		1,839,887		175,607	
Accrued income		181,607		181,607		-	
Total UMF Bond Fund		22,410,653		22,565,291		154,638	
Money Market Investment Account							
Cash and cash equivalents		409,475		409,475		-	
TOTAL NET ASSETS	\$	56,003,631	\$	63,125,439	\$	7,121,808	
POOLED TRUST FUND							
Cash and cash equivalents	\$	967,397	\$	967,397	\$	-	
MCE-Investment accounts		892,377		892,377		-	
United States Treasury and							
Government Agency Securities		235,379		248,815		13,436	
Corporate Bonds		794,286		793,437		(849)	
Common & Preferred Stocks		5,110,041		6,335,514		1,225,473	
Accrued income		16,031		16,031		-	
TOTAL NET ASSETS	\$	8,015,511	\$	9,253,571	\$	1,238,060	
OTHER MANAGED TRUST FUNDS							
Cash and cash equivalents	\$	1,381,167	\$	1,381,167	\$	-	
Time certificates		105,000		104,790		(210)	
United States Treasury and							
Government Agency Securities		4,152,688		4,119,092		(33,596)	
Corporate Bonds		3,740,099		3,749,310		9,211	
Common & Preferred Stocks		19,388,405		22,379,095		2,990,690	
Accrued income		48,888		48,888		-	

# United Methodist Foundation of Michigan and Subsidiary Schedule of Funds Held for Investment - Financial Activity December 31, 2017

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FINANCIAL ACTIVITY								
<u>u</u>			MONEY M BOND INVEST		MICHIGAN, LLC NEY MARKET VESTMENT ACCOUNT	POOLED TRUST FUNDS	OTHER MANAGED TRUST FUNDS	
INCOME FROM INVESTING OPERATIONS: Investment income	\$	796,223	\$	739,421	\$	2,368	\$ 201,894	\$ 736,409
Net realized and unrealized gains (losses) on investments Management and administrative		7,053,053		(289,599)		-	1,135,865	2,926,576
fees		(414,967)		(175,521)		(1,132)	(26,356)	(77,973)
TOTAL INCOME FROM INVESTING OPERATIONS		7,434,309		274,301		1,236	1,311,403	3,585,012
FUND TRANSFERS ADDITIONS REDEMPTIONS		- 4,542,804 (8,226,598)		6,206,195 (3,669,514)		- 1,291,078 (1,306,988)	- 24,565 (740,747)	3,375,061 (3,757,893)
NET ASSET VALUE - BEGINNING OF THE YEAR		36,400,158		19,754,309		424,149	8,658,351	28,580,162
NET ASSET VALUE - END OF THE YEAR	\$	40,150,673	\$	22,565,291	\$	409,475	\$ 9,253,572	\$ 31,782,342
AVERAGE NET ASSET VALUE (NAV)	\$	38,275,416	\$	21,159,800	\$	416,812	\$ 8,955,962	\$ 30,181,252
<b>RETURN ON AVERAGE NAV:</b> Income Return Capital Return Total Return		2.08% 18.43% 20.51%		3.49% -1.37% 2.12%		0.57% 0.00% 0.57%	2.25% 12.68% 14.93%	2.44% 9.70% 12.14%
EXPENSES ON AVERAGE NAV		1.08%		0.83%	_	0.27%	0.29%	0.26%

The Average Net Asset Value ("NAV") was determined by dividing (a) the sum of net assets at January 1, 2017 and December 31, 2017 by (b) 2.